

**WE&WIN Diversification Co., Ltd.** 

**2025 Investor Conference** 

WW

Stock code: 4113

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## Agenda

## Content

**01** WE&WIN Diversification Co., Ltd. Introduction

Operation Overview Completed Projects & Pre-sale

Financial Performance & Financial Status

Operation Overview Future Development Plans

WE&WIW DIVERSIFICATION CO.,LTD.



#### Company Profile-WE&WIN Diversification Co., Ltd.

Establish Date: February 11, 1998



Chairman: Yung-Yi, Su



Shares Issued: NT\$ 2,311.381 million (As of Q3 2025)



Listed on Taipei Exchange: July 22, 2003



Main Business Operations: Development, leasing and sales of residential and commercial buildings; real estate transactions and leasing; new town and community development projects; investment and construction of public infrastructure.



Address of Headquarter:

17F-2., No. 185, Fuguo Road, Zuoying District, Kaohsiung City, Taiwan (R.O.C.)

ME&WIN DIVERSIFICATION CO.,LTD.

#### **Company Profile - Evolution of Development**

#### 1998

Established ONCOPROBE BIOTECH INC with a paid-in capital of NT\$ 3 million.

#### 2005

Changing the name to "WE & WIN Biotechnology Co., Ltd." and the paid-in capital increased to NT\$ 360 million.

#### 2010

The TPEx-listed shares category has been adjusted to construction stocks, and the paid-in capital increased to NT\$ 550 million.

#### 2024

Issuance of 20 million common shares through cash capital increase. The paid-in capital increased to NT\$ 2.3 billion.

Listed on Taipei Exchange.
Stock Code: 4113

2003

Changing the name to "WE&WIN Diversification Co., Ltd." and the paid-in capital increased to NT\$ 450 million.

2009

The paid-in capital increased to NT\$ 2.1 billion.

2018



ME&WIN DIVERSIFICATION CO.,LTD.



# Operational Highlights WE & WILV DIVERSIFICATION CO., LTD.

## **Operational Overview**

#### **Completed Sales Status**

Region	Project Name	Number of Units	Estimated Total Sales	Units Sold	Sales Rate	Revenue Recognition Rate	Building Plan
Kaohsiung	WE&WIN Boli		NT\$2.18 billion (Unsold units total sales approx. NT\$900 million)	184	73%	100%	B6/15F 66 ~ 93 m <sup>2</sup>
region	WE&WIN WE		NT\$2.2 billion (Unsold units total sales approx. NT\$180 million)	217	98%	100%	B3/15F 72 ~ 152 m <sup>2</sup>
Tainan region	WE&WIN Hitang		NT\$4 billion (Unsold units total sales approx. NT\$500 million)	405	97%	100%	$\begin{array}{c} B5/29F \\ 72 \sim 238 \ m^2 \end{array}$

#### \* Date as of October 31, 2025 \*

#### **Pre-slaes Status**

Region	Project Name	Number of Units	Estimated Total Sales	Units Sold	Sales Rate	Building Plan	Estimated Completion
Tainan region	WE&WIN Cambridge	549 units (532 Residential + 17 Shop)	NT\$4.4 billion	549	100%	$\begin{array}{c} B4/22F \\ 66 \sim 126 \ m^2 \end{array}$	2026

### **Operational Overview**

#### Pre-sale Projects Scheduled for Public Launch in H2 2025

Region	Plan Name	Number of Units	Estimated Total Sales	Building Plan	Estimated Completion
	WE&WIN World Extreme	232 units (224 Residential + 8 Shop)	NT\$3 billion	B3/15F	2028
Kaohsiung region	WE&WIN Sagawa	100 units (100 Residential + 0 Shop)	NT\$ 2.8 billion	B5/26F	2029
	WE&WIN Core City	273 units (269 Residential + 4 Shop)	NT\$4 billion	B6/29F	2029
Tainan region	WE&WIN Plenary Court	262 units (252 Residential + 10 Shop)	NT\$4.5 billion	B4/15F	2028

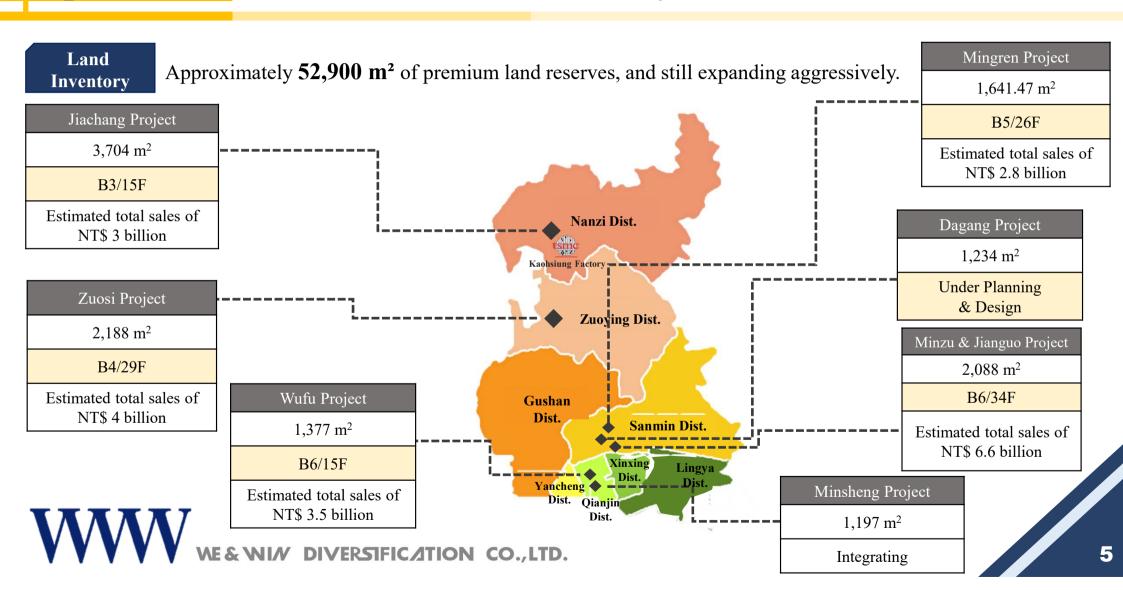
\* Date as of October 31, 2025 \*







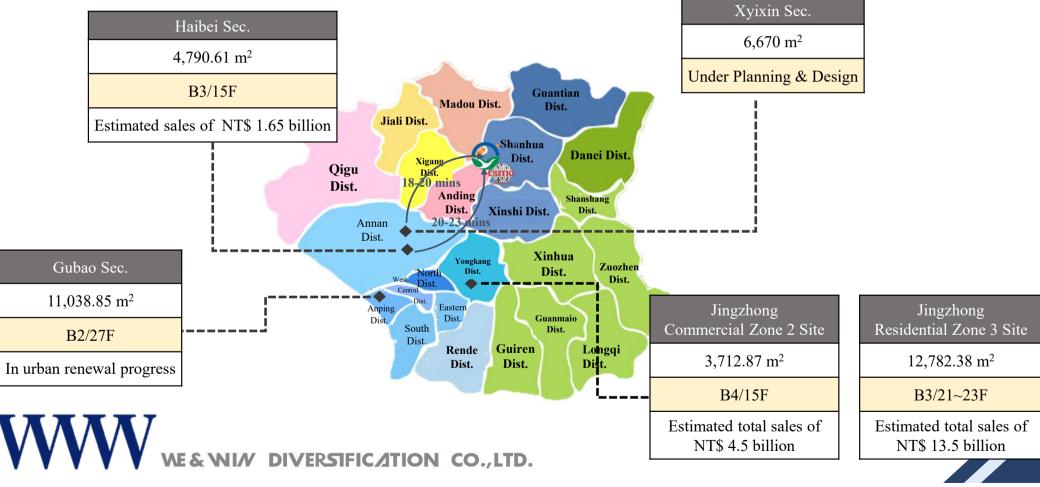
#### **Operational Overview - Land Inventory**



#### **Operational Overview - Land Inventory**

Land Inventory

Approximately **52,900 m<sup>2</sup>** of premium land reserves, and still expanding aggressively.



#### **Operational Overview - Urban Renewal**

[ Southern Roots, Diverse Growth: Renew, Rebuild, Revitalize ]

Urban Renewal

Jingzhong 2nd Vil., Yongkang Dist., Tainan City Village Reformed Land Urban Renewal

- Base Area: 18,866.18 m2. Delivery of approximately 1,000 units. (excluding social housing)
- Location : Near Yongren High School in Yongkang District, to the south is T.S. Dream Mall and Ping Shi Camp Area, to the north is Yongkang Bridge and Tainan Main Public Library.
- Progress :



Social Housing	Has been transferred to the Tainan City Government.
C-2 Site	Construction commenced in July 2024. The Building use permit is expected to be obtained in 2028.
R-3 Site	Construction is expected to begin in Q3 2026.

Base	Base Area	Bui	ilding Plan	Estimated Total Sales
Commercial Zone 2 Site	3,712.87 m <sup>2</sup>	B4/15F	262 units (252 Residential + 10 Shop)	NT\$4.5 billion
Residential Zone 3 Site	12,782.38 m <sup>2</sup>	B3/21~23F	712 units (698 Residential + 14 Shop)	NT\$13.5 billion
		Total	974 units	Approximately NT\$18 billion

#### **Operational Overview - Land Consolidation & Development**

[Southern Roots, Diverse Growth: Integrated Land Development]



## Operational Overview - MRT Joint Development [Southern Roots, Diverse Growth: MRT Joint Development Project]

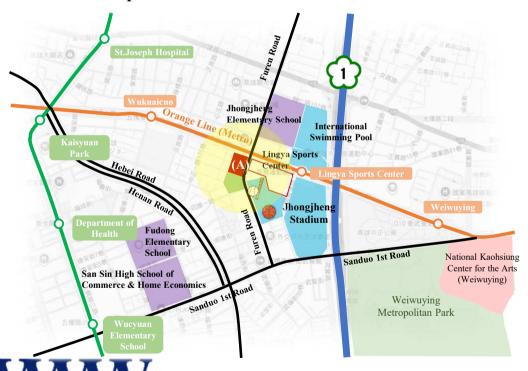
**MRT** Joint **Development** 

Kaohsiung MRT Orange Line O9 Station (A) Land Development Project

**Sports Core × Art Hill - Dual Gateways** 

**Lingva Sports Center& International Swimming Pool** 

■ Jhongjheng 1<sup>st</sup> Road & Furen Road ,Site area: 5,193 m<sup>2</sup>, estimated to provide over 600 residential units.



捷運出口1號 → Weiwug & O10 MRT Joint 中正一路 40M Developmyinent Project Project Jhongjheng 路 Youth Baseball **Jhongiheng** 15N Stadium Stadium **Kaohsiung City Kaohsiung City** Youth Basketball Badminton Court Stadium 滯洪公園及綠地用地 道路及綠兼道

## Operational Overview - MRT Joint Development [Southern Roots, Diverse Growth: MRT Joint Development Project]

**MRT Joint Development** 

Kaohsiung MRT Orange Line O9 Station (A) Land Development Project

- >> Site area: 5,193 m<sup>2</sup>
- >> Public amenities Public Childcare Center & Parent-Child Center
- >> B6/22F
- >> 2–3 Bedroom **Metro-Accessible TOD** Residences
- >> Silver-Level Green Building **Silver-Level Smart Building**
- >> Total floor area is approximately 75,700 m<sup>2</sup>









#### **Operational Overview - Equity Investments**

Southern Roots, Diverse Growth: Equity Investments





## **Financial Overview**

WE & WIN DIVERSIFICATION CO.,LTD.

#### **Statements of Comprehensive Income**

Year		2025Q3		2024		2024Q3			
Items		Amount % Ar		Amount	% Amount		Amount	%	
Operating revenue	\$	572,679	100	\$	5,715,260	100	\$	4,407,753	100
Operating costs		(461,749)	(81)		(4,197,534)	(74)		(3,091,613)	(70)
Gross profit		110,930	19		1,517,726	26		1,316,140	30
Operating expenses		(95,756)	(16)		(472,994)	(8)		(352,591)	(8)
Operating income		15,174	3		1,044,732	18		963,549	22
Non-operating income & expenses		(52,398)	(9)		(80,499)	(2)		(69,012)	(2)
Profit(Loss) before tax		(37,224)	(6)		964,233	16		894,537	20
Tax expense		(267)	_		(193,421)	(3)		(191,096)	(4)
Net Income(Loss)	\$	(37,491)	(6)	\$	770,812	13	\$	703,441	16
EPS (NT\$)	\$	(0.16)		\$	3.55		\$	3.31	
ROE (%) -0.85%			20.18%		18.59%				



### **Balance Sheets** [ Asset ]

Year		September 30, 2025			<b>December 31, 2024</b>			September 30, 2024		
Items		Amount	%		Amount	%		Amount	%	
Buildings & land held for sale	\$	739,047	5	\$	1,200,694	9	\$	2,303,651	17	
Land held for construction site		5,180,308	34		2,545,862	19		3,102,154	23	
Construction in progress		7,150,203	46		6,542,164	50		5,557,862	40	
Prepaid land & building		54,443			274,123	2		156,904	1	
Inventories		13,124,001	85		10,562,843	80		11,120,571	81	
Incremental costs to obtain a contract		200,070	1		224,096	2		286,441	2	
Cash & other current assets		757,579	5		1,540,332	11		1,400,458	10	
Long-term investment		97,523	1		77,550	1		77,550	1	
right-of-use asset		57,866	-		52,243	-		48,056	-	
Other non-current assets		1,187,899	8		745,343	6		795,380	6	
<b>Total Assets</b>	\$	15,424,938	100	\$	13,202,407	100	\$	13,728,456	100	



## Balance Sheets [ Liability & Equity ]

Year	September 30, 202		2025	<b>December 31, 2024</b>		<b>September 30, 2024</b>			
Items	Amount		%		Amount	%	Amount		%
Short-term financing	\$	8,012,088	52	\$	5,488,290	41	\$	5,686,417	42
Contract Liabilities		816,046	5		925,372	7		1,236,873	9
Other current liabilities		850,518	6		781,525	6		770,123	5
Bonds payable		1,398,126	9		1,396,931	11		1,496,528	11
Lease liabilities		60,264	-		54,346	-		50,066	-
Other non-current liabilities		312	-		31,412	_		31,534	-
<b>Total Liabilities</b>		11,137,354	72		8,677,876	65		9,271,541	67
Common stock		2,311,382	15		2,311,382	18		2,311,382	17
Capital surplus		1,248,614	8		1,248,614	10		1,248,614	9
Retained earning		727,588	5		964,535	7		896,919	7
<b>Total Equity</b>		4,287,584	28		4,524,531	35		4,456,915	33
<b>Liabilities &amp; Equity</b>	\$	15,424,938	100	\$	13,202,407	100	\$	13,728,456	100
Book value per share (NT\$)	\$	18.55		\$	19.58		\$	19.28	



## **Dividend Policy**

Year	EPS	Cash Dividend	Stock Dividend	Cash Dividend Yield <sup>(Note1)</sup>	Dividend Payout Ratio (Note2)
2025Q3	(0.16)	*The dividend policy for and the Shareholders'		the financial reports and the resolu	ations of the Board of Directors
2024	3.55	0.85		4%	24%
2023	(0.69)				
2022	0.63	0.40		3 %	63 %
2021	(0.50)	0.30		2 %	160 %
2020	(0.68)				

Note1: Refer to the After-Hour Trading Information in Taipei Exchange

Note2: Dividend Payout Ratio = (Cash dividend + Stock dividend) ÷ EPS \* 100%





# Future Development Plans WE & WIN DIVERSIFICATION CO., LTD.

#### **Operation Overview - Future Development Plans**

Year (Based on Expected Completion Year)	Project Name	Number of Units	Estimated Total Sales	Building Plan	Construction Start Date
2026	WE&WIN Cambridge	549 units (532 Residential + 17 Shop)	NT\$4.4 billion	B3/15F	2020.03
	WE&WIN Boli	253 units (252 Residential + 1 Shop)	NT\$2.18 billion (Unsold units total sales approx. NT\$900 million)	B6/15F	Completed
	WE&WIN WE	222 units (216 Residential + 6 Shop)	NT\$2.2 billion (Unsold units total sales approx. NT\$180 million)	B3/15F	Completed
	WE&WIN Hitang	419 units (417 Residential + 2 Shop)	NT\$4 billion (Unsold units total sales approx. NT\$500 million)	B5/29F	Completed



2027 Wufu Project 164 units (163 Residential + 1 Shop) NT\$3.5 billion B6/15F 2023.08



WE & WIN DIVERSIFICATION CO.,LTD.

## **Operation Overview - Future Development Plans**



Year (Based on Expected Completion Year)	Project Name	Number of Units	Estimated Total Sales	Building Plan	Construction Start Date
2029	WE&WIN World Extreme	232 units (224 Residential + 8 Shop)	NT\$3 billion	B3/15F	2024.07
2028	WE&WIN Plenary Court	262 units (252 Residential + 10 Shop)	NT\$4.5 billion	B4/15F	2024.07



2020	WE&WIN 100 units Sagawa (100 Residential + 0 Shop)	NT\$2.8 billion	B5/26F	2024.01	
2029	WE&WIN Core City	273 units (269 Residential + 4 Shop)	NT\$4 billion	B6/29F	2023.08



#### **Operation Overview - Future Development Plans**



	Year (Based on Expected Completion Year)	Project Name	Number of Units	Estimated Total Sales	Building Plan	Construction Start Date
	2030 ~ 2031	Haibei Project	291 units (280 Residential + 11 Shop)	NT\$1.65 billion (Co-development)	B3/15F	Exp. Q2 2027 (BL app. In progress)
		Jingzhong R-3 Project	712 units (698 Residential + 14 Shop)	NT\$13.5 billion	B3/21~23 F	Exp. Q3 2026



-0.00	O9(A) Project	639 units (630 Residential + 9 Shop)	NT\$4.55 billion (Co-development)	B6/22F	Exp. Q4 2027
2032	Dagang Sec. Subsec. 5 Project	501 units (494 Residential + 7 Shop)	NT\$6.6 billion	B6/34F	Exp. Q1 2028 (UR incentive app. in progress)



2026 → 2032 ( Total over NT\$50 billion ) 18

### Thank you for listening

The End

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